

PETROVIETNAM POWER CORPORATION PETROVIETNAM POWER COAL IMPORT AND SUPPLY COMPANY DAILY NEWS

Date 08/10/2018

INTERNATIONAL COAL PRICE ASSESSMENTS

Daily prompt physical thermal coal assessments	Window 7 – 45 day	+/-	Window 90 - day	+/-
FOB Newcastle 6,300 GAR	113.60	-0.10	N/A	N/A
CIF ARA 6,000 NAR	100.20	+0.05	N/A	N/A
FOB Richards Bay 5,500 NAR	73.95	+0.00	N/A	N/A
FOB Kalimantan 5,900 GAR	N/A	N/A	N/A	N/A
FOB Kalimantan 5,000 GAR	N/A	N/A	N/A	N/A

China Coal Assessment	USD/tons	+/-	NDT/tons	+/-
PCC6 (CFR South China 3,800 NAR)	N/A	N/A	N/A	N/A
PCC7 (CFR South China 4,700 NAR)	N/A	N/A	N/A	N/A
PCC8 (CFR South China 5,500 NAR)	N/A	N/A	N/A	N/A

DAILY PROMPT PHYSICAL THERMAL COAL ASSESSMENTSIN 2018



(Source: Platts Coal Trader International –Date04/10/2018)

<u>NEWS</u>

India's SCCL Apr-Sept coal output up 2.5% on year

Indian state-run Singareni Collieries Company Limited (SCCL) produced 28.50 million mt of coal over April-September, up 2.5% from the same period a year ago, but 1.67 million mt below its 30.17 million mt target for the period, the company said Tuesday. The company nonetheless achieved its April-September offtaketarget of supplying 31.05 million mt of coal to its customers. Output in September was 5.12 million mt, up 12.6% year on year, while offtake for the month was 5.13 million mt, up 9%. SCCL is India's second largest coal producer after Coal India Limited and is jointly owned by the government of Telangana and India's central government on a 51:49 equity basis. SCCL operates 29 underground mines and 19 open-cast mines. It supplies around 66% of its coal to power utilities, with the rest sold to cement, captive power, sponge iron and other customers in India.

Buying interest tepid as players seek price direction during Golden Week

Indonesian thermal coal offers received tepid interest Thursday, as depreciation in the Indian rupee deterred Indian buyingwhile China is away on holiday, market sources said. "India is running away," a Singapore-based trader said, adding that there was demand from India, but the recent depreciation in the Indian Rupee has dampened buying capacity. The buyers are expecting prices to see some correction, and are not willing to book forward cargoes, he added. An Indonesia-based trader agreed, but added that India would need to cover their positions as a number of utilities are low on stock.

Meanwhile, there are ample offers in the market especially from traders who have prompt shipments to liquidate, market sources said. "The ones who can postpone their laycans still have a chance," the Indonesia-based trader said. However, the Singapore-based trader observed that some support from crude oil prices, and some spot buying has kept prices steady despite the fact that the market is nearing a supply glut. The Indonesia-based trader is not offering 4,200 kcal/kg GAR coal now as they are not sure what level the prices would hit post-China's holidays. The Singapore-based trader said he received an offer for Octoberloading Supramax shipment of 4,200 kcal/kg GAR coal at \$38.50-\$39/mt FOB, while the bids were at \$37.50-\$38/mt FOB. There is some interest for lower rank coal as well, but the Indian buyers are waiting for China to return to the market before placing any bids, he added.

Coal price mixed after the Golden Week

A deal is under discussion for 4,200 kcal/kg GAR for October, according to a market source based in Singapore. His offer on a Panamax shipment for October is at \$40.50/mt to \$40.75/mt FOB Kalimantan, which is \$1/mt cheaper on a Supramaxbasis, while the bid is at \$39.50/mt on a Panamax. Offers for October shipments for 5,000 GAR were around \$53/mt on Supramax shipments, he added. "Market information is mixed right now, some are bearish, some are bullish, we don't know where the market is going," the same source said. When compared with the demand for 4,200 kcal/kg GAR coal, inquiries for 5,100 kcal/kg GAR grade had been fewer, according to an Indonesia-based source. He sold the higher CV cargo at \$57/mt-\$59/mt FOB Kalimantan on a Panamax to a Southeast Asian country for November-delivery about two weeks ago. "There had been inquiries, but buying interest is not robust, we're hoping to see how Q4 will turn out for winter restocking," he added. Bids for a Panamax shipment of 5,100 GAR cargoes to China were heard at \$53/mt-\$55/mt FOB Kalimantan Thursday, while offers were at \$57/mt-\$58/mt FOB. A Singapore-based trader said the buying interest for a Panamax shipment of 5,100 kcal/kg GAR coal with 1.2% sulfur was at \$52/mt FOB for delivery in November.

(Source: Platts)

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INTERNATIONAL SPOT DRY BULK FREIGHT ASSESSMENTS

Size	From	То	Freight rates	Unit: USD/ton Change
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Capesize	Australia	China	10.95	-0.30
(150,000 tons)	Queensland	Japan	12.65	-0.35
	New South Wales	South Korea	13.50	-0.35
Panamax	Richards Bay	India West	14.80	+0.05
(70,000 tons)	Kalimantan	India West	11.15	+0.00
	Richards Bay	India East	15.00	+0.05
	Kalimantan	India East	9.40	+0.00
	Australia	China	14.60	+0.00
	Australia	India	16.60	+0.00

(Source: Platts Coal Trader International –Date04/10/2018)