



**PETROVIETNAM POWER CORPORATION**  
**PETROVIETNAM POWER COAL IMPORT AND SUPPLY COMPANY**  
**DAILY NEWS**

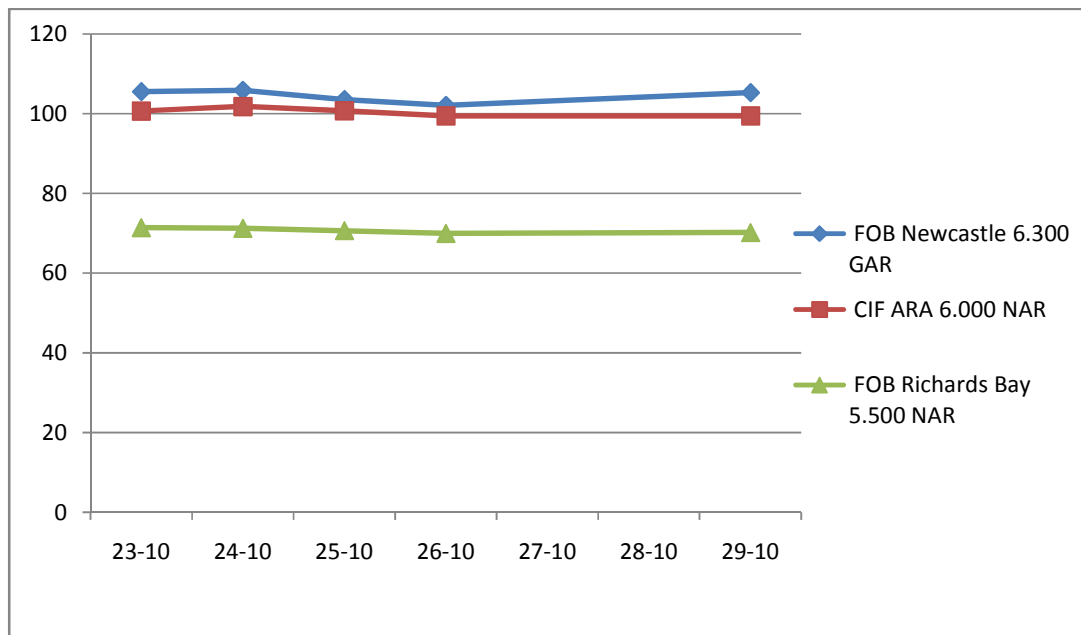
Date 01/11/2018

**INTERNATIONAL COAL PRICE ASSESSMENTS**

Daily prompt physical thermal coal assessments	Window 7 – 45 day	+/-	Window 90 - day	+/-
FOB Newcastle 6,300 GAR	105.30	+3.15	N/A	N/A
CIF ARA 6,000 NAR	99.45	+0.60	N/A	N/A
FOB Richards Bay 5,500 NAR	70.15	+0.20	N/A	N/A
FOB Kalimantan 5,900 GAR	N/A	N/A	72.50	+0.00
FOB Kalimantan 5,000 GAR	N/A	N/A	53.00	+0.00

China Coal Assessment	USD/tons	+/-	NDT/tons	+/-
PCC6 (CFR South China 3,800 NAR)	45.30	-0.75	314.10	-4.56
PCC7 (CFR South China 4,700 NAR)	60.80	-0.20	412.57	-0.54
PCC8 (CFR South China 5,500 NAR)	77.75	+0.00	539.10	+1.08

**DAILY PROMPT PHYSICAL THERMAL COAL ASSESSMENTS IN 2018**



*(Source: Platts Coal Trader International –Date 29/10/2018)*

## **NEWS**

### **China's coastal coal freight rates fall in week to Oct 23**

Freight costs for shipping coal from northern China's Qinhuangdao port to Zhangjiagang, Shanghai and Guangzhou ports in the east and south of the country fell in the week to October 23, portoperator Qinhuangdao Port said Tuesday. The freight rate from Qinhuangdao to Zhangjiagang in eastern Jiangsu province for 20,000-30,000 mt capacity vessels fell Yuan 3.10/mt week on week to Yuan 51.70/mt (\$7.45/mt) Tuesday, Qinhuangdao Port said. The freight rate from Qinhuangdao to Shanghai in eastern China for vessels with a capacity of 40,000-50,000 mt fell Yuan 1.70/mt on week to Yuan 44.30/mt, while the freight rate from Qinhuangdao to Guangzhou in southern China's Guangdong province for 50,000-60,000 mt capacity vessels fell Yuan 2.80/mt to Yuan 52.40/mt. High levels of in-house coal stocks at downstream power plants have dampened China's coastal coal freight market, the port operator said. Meanwhile, coal stocks at Qinhuangdao Port stood at 4.345 million mt. Tuesday, down from 4.72 million mt a week earlier, port data showed.

### **Pakistan cement plants shift toward Indonesian coal, South Africa priced out**

Cement plants in Pakistan have been buying more volumes of Indonesian coal recently as South African tons were unable to compete on price, creating more bearish pressure for spot sellers of South African coal, trading sources said Wednesday. Cement buyers in Pakistan typically prefer high-CV South African coal for its favorable energy, sulfur and ash specifications but uncompetitive price arbitrages for the 6,000 kcal/kg NAR grade had reduced demand. "The market is moving towards Indonesian coal, last week I tendered a quote to a cement plant at \$109.50/mt CFR Pakistan but they preferred to go with Indonesian because of lower prices," a Pakistan coal trader said. The trader said they were looking to buy 50,000 mt of high-CV South African coal for November loading, but based on current levels being quoted to them they could only achieve a 50 cent/mt margin on any deal. Cheaper Indonesian coal was the preferred choice as Indonesian coal typically has low ash values – a key consideration for cement buyers.

### **Freight heard at \$16/mt**

The second coal trader said they were being quoted freight around \$16/mt for a 55,000-60,000 mt capacity vessel. Based on the FOB Richards bay trade reported Wednesday, this would provide a theoretical net forward price of \$115/mt CFR Qasim, even higher than the offers being reported by traders. Meanwhile, Indonesian 6,300 kcal/kg GAR coal — broadly equivalent to 6,000 kcal/kg NAR — was heard offered to Pakistan around \$100/mt, significantly cheaper than any offers heard for South African coal. Sources said this trend would likely remain in the near-term as South African prices appeared to be supported at current levels, creating further bearish pressure on the FOB Richards Bay market. Pakistan imported 6.9 million mt of South African coal in the first eight months of the year, according to customs data. This represented 13.8% of all South African exports, the data showed.

*(Source: www.platts.com)*

## **INTERNATIONAL SPOT DRY BULK FREIGHT ASSESSMENTS**

				<i>Unit: USD/ton</i>
<b>Size</b>	<b>From</b>	<b>To</b>	<b>Freight rates</b>	<b>Change</b>
<b>Capesize</b> (150.000 tons)	Australia	China	10.70	+0.25
	Queensland	Japan	12.30	+0.30
	New South Wales	South Korea	13.15	+0.30
<b>Panamax</b> (70.000 tons)	Richards Bay	India West	14.20	+0.00
	Kalimantan	India West	10.05	+0.00
	Richards Bay	India East	14.50	+0.00
	Kalimantan	India East	8.40	+0.00
	Australia	China	13.40	+0.00
	Australia	India	15.00	+0.00

*(Source: Platts Coal Trader International –Date 29/10/2018)*